

# **JIPOS ERP: THE LEADING HOSPITALITY ERP FOR HOTELS & RESORTS IN KENYA & EAST AFRICA.**

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## **1. Executive Summary**

Hotels today demand more than just a POS or PMS — they need a fully integrated ERP that unites front office, F&B, stores, finance, HR, and compliance under one digital backbone. JiPOS delivers a next-generation hybrid system (online + offline) with seamless departmental networking, advanced PMS, multi-payment options, and deep compliance features, making it the most complete solution in the market.

## **2. Why JiPOS is Different**

Unlike many “all-in-one” systems that require heavy patchwork customization, JiPOS was built for hotels in Africa, designed to handle:

- End-to-End Procurement: Central & affiliate store networking, requisitions, supplier vetting, spend analysis.
- True PMS Integration: Reservations, folios, night audit, housekeeping, OTA integration.
- Flexible Payments: Mpesa (multi-til), Airtel Money, Visa, Mastercard, Amex, Pesapal, multi-currency.
- Departmental Integration: POS ↔ PMS ↔ Inventory ↔ HR ↔ Finance ↔ Compliance.
- Compliance by Design: KRA eTIMS, statutory payroll, NHIF/NSSF/PAYE, Data Protection compliance.

### **3. JiPOS Core Modules**

#### **Procurement & Stores**

- Central + affiliate store networking (kitchen, bar, housekeeping, maintenance).
- Automated requisitions, approvals, transfers, stock audits.
- Supplier/vendor database with RFQ, tenders, blacklisting, performance reports.
- Real-time stock balance monitoring across all stores.

#### **POS & F&B**

- Multi-outlet support (restaurant, bar, lounge, shop, conference, spa).
- Menu management with upselling, combos, banquets.
- KOT + Kitchen Display System integration.
- Recipe costing and wastage tracking.

#### **Property Management System (PMS)**

- Reservation handling (walk-in, OTA, corporate, group).
- Guest folios, room blocking, early/late check-in/out.
- Night audit & daily reconciliation.
- Housekeeping assignment & mobile updates.
- Guest messaging (SMS/email).

#### **Finance & Accounting**

- GL, AP, AR, budgeting, forecasting, fixed assets.
- Automated postings from PMS, POS, HR, procurement.
- Multi-property & multi-currency consolidation.
- Statutory taxation & audit-ready reports.

#### **Human Resource & Payroll**

- Centralized staff records, biometrics for attendance.
- Shift scheduling, allocation, payroll automation.
- Leave management and tracking.

### **CRM & Loyalty**

- Corporate/fleet account management.
- Loyalty points, discounts, vouchers, promotions.
- SMS/WhatsApp/email marketing campaigns.
- Guest preference history & VIP tagging.

### **Maintenance & Asset Management**

- Asset register (rooms, generators, pumps, equipment).
- Fixed assets management and respective store mapping.
- Cost tracking for spares & repairs.

### **Analytics & BI**

- Outlet, departmental transactions mapping.
- Profitability per outlet/room/cover.
- Forecasting, variance analysis, and exception alerts.

## **4. Why Hotels Choose JiPOS Over Others**

- Purpose-Built for Hotels — not a generic ERP patched into hospitality.
- Proven in Kenya & East Africa — already running in hotels, lodges, and restaurants.
- Compliance-Ready — KRA eTIMS, payroll, statutory deductions, and EPRA reporting included.
- Seamless Departmental Integration — PMS, POS, HR, Procurement, Finance work as one.
- Scalable — from single outlet to multi-property hotel chains.

## **5. Conclusion**

JiPOS offers a complete hospitality ERP that eliminates the gaps found in many other systems. From procurement networking to full PMS integration, multi-payment support, compliance, and analytics, JiPOS ensures hotels not only digitize but also gain operational control, reduce

costs, and drive guest loyalty.

By adopting JiPOS Hotel ERP System, your hotel secures a future-proof platform that grows with their business while avoiding the pitfalls of fragmented, half-integrated competitor systems.

Ready for a free demo, let us know when to schedule you for a 15 minute one.

**Tel:** +254 792 308 224 / 748 238 288

**Email:** [info@iosoftsolutions.co.ke](mailto:info@iosoftsolutions.co.ke) / [info@jipos.co](mailto:info@jipos.co)

**Website:** [www.jipos.co](http://www.jipos.co) / [www.iosoftsolutions.co.ke](http://www.iosoftsolutions.co.ke)

**Office:** VTPC, Next to Survey of Kenya, Thika Road.